

MANUFACTURE SMARTER

This guide is meant to serve as a reference for purchasing Personal protective equipment (PPE) during the COVID-19 crisis. Where possible, we've tried to source Michigan produced PPE. We have made every effort to identify legitimate vendors, distributors, and products, Michigan Manufacturing Technology Center is in no way endorsing a vendor, distributor, or product. Companies and individuals purchasing PPE should conduct their own validation of products and services before making purchases.

Last Updated: 05/15/2020

Face Masks - Disposable

Domestically produced, certified, N95 and surgical masks are being routed to medical facilities and first responders; imported masks are likely to be the only disposable masks consumers will be able to find at resellers. If you are uncomfortable with using imported masks, consider sewn, cloth masks.

Milton Manufacturing www.miltonmfg.com 313-366-2450

Jim Green 313 407-3138





Great Lakes Filter 33 Bloomfield Hills Pkwy Suite 120a, Bloomfield Hills, MI 48304

info@greatlakesfilters.com

(800) 521-8565

https://www.greatlakesfilters.com/flat-face-masks/

Flat Masks and KN95





Face Masks - Disposable (continued)

detroitbikes.com	
Zakary Pashak	
(313) 815-9886	
Have KN95 but not 3M - currently have 40,000,	
total order of 300,000. Min order 500 min.	
I have N95 and KN95 masks arriving daily. I've	
brought in about 175,000 so far- they sell the	
minute they arrive.	
AUD Tooling C Advilling	
AHB Tooling & Machinery	
15300 Martin Road	
Roseville, MI 48066	
https://www.ahbinc.com/	
800-991-4225	
can get up to 3,000 N99 masks at a time. They're	
\$5.95 each.	

Contactless Thermometer



No-Touch Thermometers Available from STEWART Industries

STEWART Industries, a minorityowned manufacturer in Battle Creek, has no-touch thermometers in stock and available for purchase.

Cost per unit is \$80 for tax-exempt organizations, \$84.80 with tax. They accept cash, check or charge card (with an additional fee to cover the credit card processing fee).

For more details or to place an order, please contact STEWART's HR Manager Tiffany Daniels by phone at 269-660-9290 x100 or by e-mail at

tdaniels@stewartindustriesusa.com.



Face Masks - Sewn

Detroit Sewn in Pontiac
Detroit Sewn in Pontiac
https://www.detroitsewn.com/
We currently offer three versions of our
washable, reusable fabric masks:

- 1. Standard face mask with twill ties
- 2. Standard face mask with elastic
- 3. Face mask with pocket for filter and elastic

Our masks are made with 100% tightly woven cotton fabric, and 100% cotton twill ties or latex-free elastic. The masks have pleats to allow for different face sizes, plastic coated wire at the top to form around the nose, and no gaps between the mask and the face.

2-ply



Standard Face Mask with Twill or Elastic



Face Mask with Filter Pocket & Elastic

softgoodsdetroit.com Josh York (734) 394-7408

https://softgoodsdetroit.com/products/3ply-expandable-isolation-mask

3-ply



Face Masks – Sewn (continued)

eissmann.com	
Matt Brown	
(248) 705-6368	
Not certified - currently doing 1400 day capacity	
at 2400	
Freeman Manufacturing	
jacqueline@freemanmfg.com	
http://www.freemanmfg.com	
Jacqueline Harrison	
(269) 651-2371	
Currently producing hospital gowns, Non-	
certified masks	
detroitdenim.com	
Eric Yelsma	
(313) 932-0486	
Gowns - disposable 3 piece hospital gown. masks	
- folded standard mask, Face Shield - Ploy film	
with foam band, basic splashguard.	

Face Shields

RCO Engineering jeff.simek@rcoeng.com http://www.rcoeng.com Jeff Simek (586) 415-4707

Order Quantity	Piece Price
50-100	\$6.98
1,000+	\$5.21
10,000+	\$3.98
100,000+	Call for Pricing



Sutherland Felt Co. & Sutherland Sewing Co. sutherlandfelt.com Bob Spencer (248) 280-0450 https://sutherlandfelt.com/fa ce-shields/

Clear .020" PETG face shield – approx. 13" W x 7.5" H (flat dimension)
Adjustable hook & loop headband
1" Foam forehead piece – allows shield to go over glasses

\$7





Vincent Rubino Branch Manager Office: 248-299-9500

Direct: 248-293-1403

Email: rubino.v@totalplastics.com

Three designs:

Disposable: \$6

Reusable w/ 1" foam: \$7 Extended use: \$8.50

Plastic shields are also available in bulk for those wanting to assemble their own shields.

Total Plastics is also making polycarbonate and acrylic partitions.





Jeff Nelson Advanced Engineering Manager

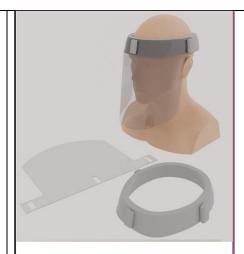
M: +1 586-216-6713 15030 23 Mile Rd Shelby Twp., MI 48315

E-mail: JNelson@Centuryplastics.net

www.cieautomotive.com

They are \$2.10ea plus sales tax and shipping. Minimum order is 100pcs. Each carton holds 100pcs and we only sell in full box quantities.

We have capacity for 25,000 a week. Shields include an anti-fog coating on one side and come with a comfort fit low density PUR foam headband.



Face Protection System

11" Splash Shield Kit

Material: 0.020" Anti-Fog APET Plastic

Shield

Comfort Fit Low Density PUR Foam

Headband

Bambi Hollingsworth, CPIM Vice President of Manufacturing O: (616) 748-6248 C: (616) 648-6626 bhollingsworth@primerainc.com

Already used by several hospital groups and counties

- Covers entire face
- Latex Free (Not made with natural rubber latex)
- Durable shield material
- Can be worn with or without glasses
- Fog resistant







Standard Pack
Packaging: 20 /CS
Unit Price: \$3.75
MOQ: 900 Units
Packaging: 96 /CS
Unit Price: \$3.70
MOQ: 1536 Units

Item Number: FACE SHIELD Item Number: FACE SHIELD-B

The minimum order quantity is a skid quantity, but we have been letting local companies come and pick up a box or two as needed.

https://www.sisuguard.com/sisu-medical-face-shield/

Minimum order of 10 units. For bulk orders please email ppe@sisuguard.com

Reduce the risk of exposure by separating the medical professional from the patient with the SISU Medical Face Shield.

Details:

13" Elastic Headband 1" Forehead Standoff 13" x 9" Area Of Coverage .018" Thick Prime APET Anti-Fog

\$7.50



Arbor Apothecary https://arborapothecary.com/

Arbor Apothecary is a manufacturer of personal protective equipment, created by the team at Adaptive Energy, a fuel cell battery manufacturer in Ann Arbor. We created Arbor in response to desperate pleas from medical professionals across the country for PPE.

Easy to assemble kits

Staple the elastic strap to the edges of plastic shield.

Remove the paper backing from the self-stick foam pieces and stick to the plastic shield.

Also producing hand sanitizer.



https://www.cieautomotive.com/en_US/-/cie-usa I'm Jeff Nelson at CIE USA in Shelby Twp. We can supply 25,000 face shields a month. We also have over 100 injection molding machines sitting idle. If you need help with molding or to buy face shields please contact me at jnelson@centuryplastics.net or 248-320-0524	
DEP and partner Suppliers can provide Face Shields at volumes of up to 3,000 per day and about 12 day lead time to deliver.	
john gelmisi@depusa.com 248 219 9838	
Steelcase Grand Rapids location only https://www.steelcase.com/covid-19/	

Gloves

Disposable gloves are best located through your existing consumables/office supplies provider. Many suppliers are prioritizing existing customers first.

Gloves by Web

https://glovesbyweb.com/

The disposable gloves division of Auric Enterprises, Inc. A Michigan-based corp. Offers a variety of exam gloves for medical and non-medical applications

Due to increased demand, processing and shipping of all in stock orders is at least 10-14 days. Backordered items are projected to be *at least* 30-60 days delayed.

Orders can be placed online or by calling 877-932-4568



Tri-CHem

https://www.tri-chem.com/product/disposable-gloves/

powdered and non-powdered versions and meet all FDA and ASTM requirements. 800.456.6255



Hand Sanitizer

https://www.michigan.gov/lara/0,4601,7-154-89334 10570 90824-522352--,00.html

All TTB-permitted DSPs may manufacture hand sanitizer products that are comprised of:

- denatured or undenatured ethanol
- glycerol (not less than 1.45% of the finished hand sanitizer product on a volume basis), and
- hydrogen peroxide (not less than 0.125% of the finished hand sanitizer product on a volume basis)

Hand sanitizer is readily available from local breweries typically in gallon jugs; locate one close to you by search the web. Shipping of a flammable liquid can be expensive so locating a supply near you can be both timely and less expensive.

Arbor Apothecary https://arborapothecary.com/

Arbor Apothecary is a manufacturer of personal protective equipment, created by the team at Adaptive Energy, a fuel cell battery manufacturer in Ann Arbor. We created Arbor in response to desperate pleas from medical professionals across the country for PPE.

Active Ingredients: 80% ethanol alcohol by volume in an aqueous solution. Inactive Ingredients: Distilled Water, Glycerin, Hydrogen Peroxide.

Also producing Face shields.



Atwater Brewery https://www.atwaterbeer.com/atwater@atwaterbeer.com

\$4 4 oz bottles, case of 54 for \$200 and \$30 gallons. They are ordered single or case of 4



Hand Sanitizer (continued)

Detroit Bus Company

Medical-grade hand sanitizer manufactured to World Health Organization standards

We are currently offering quarts, half gallons and gallon jugs.

Here's what's inside:

80.00 % **Alcohol** to kill viruses and bacteria.

1.45% Food-grade glycerin to make your hands soft and smooth.

0.12% Hydrogen peroxide

18.43% Distilled water

https://thedetroitbus.com/product/bulk -hand-sanitizer-from-the-detroitsanitizer-company/



JOURNEYMAN DISTILLERY 109 GENERATIONS DRIVE THREE OAKS, MI 49128 269-820-2050

We are offering an 80% alcohol formulation approved by the World Health Organization, available in sizes from 1.75 liter bottles up to a 270 gallon tote. Please note that these are "refill" style containers. No pumps are currently available.



Hand Sanitizer (continued)

Plymouth Technology http://plymouthtechnology.com/ 248.537.0081

Chemical company now makes FDA approved EUA hand sanitizer using ethanol

5 gallon buckets 55 gallon drums

Some products donated to hospital, some sold retail. Product is branded HavaClean. Company will continue to make after restart.



Hospital Gowns

Detroit Sewn in Pontiac Detroit Sewn in Pontiac https://www.detroitsewn.com/

ONE-SIZE ISOLATION GOWNS

Washable. Reusable. Made from a level 4 barrier fabric.

Also producing 2-ply cloth face masks.

ONE-SIZE ISOLATION GOWNS Washable. Reusable. Made from a level 4 barrier fabric.





Vaughn Custom Sports 550 S. Glaspie Street Oxford, MI 48371 586-243-1345 (c) 248-969-8956 (o) Arlene Vaughn avaughn@vaughnhockey.com

More pictures of the gowns are on our website at http://www.vaughnhockey.com as well.

The gown is made out of 210 Denier Nylon with a water resistant urethane coating on the back surface that makes it extremely fluid resistant and it is sewn with lock stitch construction.

Size 1 XS-XL: \$18/gown Size 2 XXL: \$20/gown

Colors may vary.



Hospital Gowns (continued)

Ī	detroitdenim.com		
l	Eric Yelsma		
l	(313) 932-0486		
l	Gowns - disposable 3 piece hospital gown. masks		
l	- folded standard mask, Face Shield - Ploy film		
	with foam band, basic splashguard.		
Г			
l	Freeman Manufacturing		
l	jacqueline@freemanmfg.com		
l	http://www.freemanmfg.com		
l	Jacqueline Harrison		
	(269) 651-2371		
	Currently producing hospital gowns, Non-		
١	certified masks		

Barriers (Sneeze Guards)

Total Plastics

www.totalplastics.com/

Vincent Rubino Branch Manager Office: 248-299-9500 Direct: 248-293-1403

Email: rubino.v@totalplastics.com

polycarbonate and acrylic partitions

Total Plastics is also making face shields.

Eagle Technologies

www.eagletechnologies.com

Brandon Fuller

b.fuller@eagletechnologies.com

Barriers and isolation cubes

Company is also making face shields



sightlinedisplay.com

Brian Cole

(616) 784-4488

Barriers (sneeze guards); Signage; Displays

Building/Surface Sterilization and Cleaning

Antimicrobial service
Chase Matson
Premium services
248-350-2255

http://www.premiumservicesinc.com/default.aspx
Surface Anti-Bacterial covering
Clorox 360 fogging
Building and Grounds services

Fogging	Clorox 360 fogging
Becky Arnold	
A&C Property services	Building cleaning services
810-620-8371	
https://www.cleanaci.com/	